

Message Text

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16

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 L-03

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DRAFTED BY COM/BEWT/USSR: WPTHORN,JR:LSB

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R 191940Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: BGEN, UR, US

SUBJECT: ACCREDITATION APPROVED FOR THREE FIRMS

1. ON JANUARY 5, SOVIET TRADE REPRESENTATIVE MKRTUMOV CALLED DAS DOWNEY TO INFORM HIM THAT COOPER INDUSTRIES, CHEMICO, AND INGERSOLL-RAND HAD BEEN ACCREDITED BY THE MINISTRY OF FOREIGN TRADE TO OPEN OFFICES IN MOSCOW. AS A RESULT OF SUBSEQUENT TELCONS, BEWT/USSR LEARNED THREE COMPANIES RECEIVED WRITTEN NOTIFICATION FROM TRADE REPRESENTATION END OF SAME WEEK.

2. CHEMICO OFFICIAL IN NEW YORK INDICATED THAT ALTHOUGH FIRM WILL ACCEPT ACCREDITATION AND PICK UP OFFICIAL PAPERS FROM MFT ON NEXT TRIP TO MOSCOW, IT WOULD MOVE VERY SLOWLY ON PROCURING QUARTERS, ASSIGNING PERMANENT REP, AND OTHERWISE ESTABLISHING OFFICE. OFFICIAL COMMENTED THAT CHEMICO DOES NOT NOW HAVE ENOUGH BUSINESS WITH USSR ORGANIZATIONS TO JUSTIFY WHAT HE TERMED AS GREAT EXPENSE IN OPENING AND

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OPERATING MOSCOW OFFICE. HE DID SAY, HOWEVER, THAT IF TWO

DEALS CURRENTLY UNDER NEGOTIATION ARE SUCCESSFULLY CONCLUDED, CHEMICO MAY TAKE QUOTE FURTHER STEPS UNQUOTE ON OFFICE FRONT.

3. MKRTUMOV ALSO INFORMED DAS ARMITAGE DURING CALL ON JANUARY 8. KISSINGER

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Message Attributes

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Draft Date: 19 JAN 1976
Decaption Date: 01 JAN 1960
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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